The Ultimate Guide To Driver Behavior
The Importance of Going Green

Improving carbon emissions is good for the environment and your bottom line. As the push for more environmentally-friendly vehicles continues with the introduction to hybrid and electric vehicles, many companies can’t afford to replace their entire fleet. To help meet the demands and save on costs many fleet owners are investing in GPS tracking solutions to help reduce their carbon emissions. With a tracking solution in place companies can monitor driver behavior that directly impacts fuel consumption. From speeding to harsh braking and idle time, fleet managers will have the ability to pin-point problems and effectively address them. Read more about how one city reduced their carbon footprint and the benefits of GPS tracking.
Many fleets are turning to strategies that produce carbon emission savings that are able to help keep operating costs down.

Push For Fleets To Invest In Green

By Dennis Jaconi

Engine idling has long been a big culprit of carbon emissions and it is continually hurting the environment as well as a company or city’s bottom line. For larger vehicles, an additional 10% in idle time equates to losing a percentage point in fuel economy savings.

Because of this fleet managers are adopting telematics software providing GPS-enabled alerts for excessive idling for both the driver and the manager.

A recent survey of commercial fleets deploying Teletrac’s GPS tracking software showed a fuel savings of up to 30%. Teletrac has devoted a large part of the company’s technology innovation to developing greater solutions for fleets to track, monitor and ultimately cut fuel use. Teletrac has fuel efficiency in its DNA, as they continue to focus on delivering technology for fleets to shrink the percentage of engine idle time, minimizing negligent driver behavior, eliminating out of route miles and avoiding high traffic dilemmas.

“...(quote)" We are exclusively a contract carrier and watch fuel expenses very, very closely. Our safety and fuel departments run Teletrac reports every morning detailing idling vs. driving time for each truck. We use these reports to coach drivers on ways to optimize fuel. Reducing excessive fuel burn is saving us millions of dollars." — R.S. Walker Transport

GPS tracking solutions for the sake of monitoring driver behavior has been another popular trend amongst fleet managers looking to improve their carbon footprint. GPS tracking software gives fleet managers the ability to monitor driver performance in regard to speeding, acceleration, braking, and other factors that can have an impact on excessive fuel use. Many fleets have also adopted driver scorecarding programs based on the data they receive from such software.

Fleet managers and local governments across the country are being tasked with finding ways to do their part in improving their carbon footprint.

The push for city operations to be more environmentally conscious has led to a national rise in energy efficiencies and an overall reduction in greenhouse gas emissions. The city of Houston has been a recent beacon of success in these efforts and the Mayor Annise Parker has recently pledged to cut the city’s emissions by an additional 10%. Houston currently ranks first among U.S. cities for its purchases of green electrical energy and ranks third for the size of its hybrid car fleet, according to the mayor’s office. “Our achievement is impressive,” the mayor said, “but we must not stop there.”

And while implementing a new line of vehicles that are either electric or use alternative fuels may be the ideal end-game, it’s not always the most practical method for fleet owners and government agencies. The cost alone of upgrading a city or company’s fleet to green vehicles could pose as a massive budget constraint.

Instead, many private and public sector fleets are turning to strategies that produce carbon emission savings that are able to help keep operating costs down while also promoting a positive impact on the environment. Investing in fuel efficiency solutions is becoming one of the most significant decisions a fleet manager can make and many are turning to innovative GPS tracking software platforms to achieve this. With such software, fleet managers are able to optimize their fleet’s driving behavior, create efficient real-time travel routes, monitor idle-time, fuel use, and overall reduce fuel consumption.

Investing in fuel efficiency solutions is one of the smartest decision a fleet owner can make.
Smartphone Tracking Isn’t Smart

In the following article read why smartphones are not recommended as a fleet tracking business solution. Using a smartphone as a fleet management tool has limited benefits due to their general unreliability. In addition they are nonfunctional without battery power and can easily be turned off or tampered with by drivers. Smartphone tracking can leave fleet managers in the dark in regards to key performance metrics such as speeding, harsh braking, idle time and more. With a GPS tracking solution fleets are equipped and drivers are empowered with turn by turn navigation and two-way messaging; allowing drivers to focus their attention to the road instead of their handheld device.
The Dangers Of Smartphone Tracking

GPS In-Vehicle Tracking vs. Smartphone Tracking.

By Leslie Garcia

Smartphones have become commonplace in our daily lives, but that doesn't mean they are the best solution to every problem.

Fleet companies invest a fortune into their business and relying on smartphone technology to protect that large investment could result in serious, unfavorable consequences.

Despite their capabilities, smart phone devices are unreliable when it comes to vehicle tracking and job management because of their technical limitations in daily operations. Smart device-based GPS tracking is dependent on round the clock access to GPS-enabled satellites, which requires a constant source of power or battery charge. Along with this, smartphones cannot monitor much more than a vehicle’s location. In addition, cell phones can also be broken, shut off, lost, or even tampered with by employees.

By comparison, vehicle-installed GPS tracking can do much more for a fleet.

Vehicle-installed GPS tracking provides continuous vehicle location, statuses and alerts. Fleet managers are also given access to a plethora of vehicle data like idle time, speeding, fuel consumption, maintenance, theft notification, geo-fencing and plenty of more information.

The upfront costs for a vehicle-installed GPS tracking system may be a bit higher, but the additional security, peace of mind, and return on investment are sure to pay off immediately for any fleet manager.

Reliability of Vehicle-Installed GPS Tracking vs. Cell Phone Tracking

Vehicle-enabled GPS tracking:

- Can never be turned off, which safeguards a fleet from cell phone tower signal issues and instances of employee tampering
- Provides fleet managers with stolen vehicle tracking and real-time safety data
- Monitors driver idle time, which increases the entire fleet’s fuel economy
- Sends immediate alerts and customized reports directly to fleet managers

Investing in a comprehensive fleet management tool like a vehicle-installed GPS tracking system is instrumental for every company. Installing the system is quick, simple and provides fleet managers with oversight of every vehicle, driver, job site, mile driven and gallon of fuel used.
5 Essential Alerts

Read about the 5 most important alerts fleet managers should receive and which of those help improve driver behavior. Alerts for speeding, off-hours, and geo-fencing will not only help fleet managers protect their fleet but also help ensure the safety of their drivers. Upon receiving an alert fleet managers and dispatchers can immediately contact drivers to inquire about the alert received and confirm the driver’s safety. For example when the dispatcher receives a speeding alert they can contact the driver to address the behavior immediately. Monitoring and reducing incidents of speeding and other aggressive driver behavior can help prevent traffic accidents and protect your fleet. Learn about each alert type and how it will help increase driver behavior in your fleet.
The advancements in fleet technology have given managers the ability to receive notifications regarding vehicle issues that can be avoided.

The 5 Most Important Alerts Ever
Discover the Five Best Fleet Management Alerts that Give Fleet Managers an Extra Set of Eyes

By Michal Olszewski
Fleet management has evolved into something much more than simple location data. The advancements in fleet technology have given managers the ability to receive notifications regarding vehicle maintenance, driver speeding and other issues than can be avoided to minimize company operating costs, while also promoting safety, productivity and compliance to new laws.

With the right provider of vehicle information, fleet managers and owners can easily save time and money at all levels of their operation. There are plenty of ways to simplify fleet management, including receiving alerts when specific vehicles need to be closely monitored.

5 Essential Fleet Management Notifications

Idle Alerts
Idle alerts notify fleet management when a driver exceeds recommended idle times, so the issue can be resolved on the spot. The ability to eliminate idling time is the best way to significantly increase driver productivity.

Speeding Alerts
Be notified when a driver is speeding to better address the behavior immediately. Fleet managers can pinpoint the biggest offenders within their fleet and work toward correcting the issue in order minimize safety risks, reduce excessive fuel consumption and over vehicle depreciation.

Maintenance Alerts
Keeping the entire fleet in service is made simpler with the help of maintenance alerts. Send an email or text message to the person in charge of scheduling maintenance to ensure every vehicle in the fleet is running at peak performance. The instant maintenance alerts keep vehicle emissions low, retain fuel economy and even improve all around customer service.

Off-Hours Alerts
Employees using fleet equipment, without permission, will lead to expensive incidences. Prevent it from taking place by getting off-hours alerts delivered as they happen. Fleet managers simply set up the hours which vehicles are designated to be used and are notified if they are operated outside of the defined period.

Geo-Fence Alerts
Know exactly when an employee has strayed from any location you’ve identified with geo-fence alerts. Geo-fencing allows for the creation and monitoring of parameters within routes that have been identified by fleet management.
Communication is Key

Strong communication is an important part of keeping employees happy shares Stay Metrics, a company focused on reducing high turnover rate within the trucking industry. Drivers who are unsatisfied with their dispatcher are 57% more likely to leave their current job. With the right GPS tracking technology, fleet companies can easily enhance communication between drivers and dispatchers with two-way messaging. Enabling an open line of communication that is easy to use in addition to providing a safer working environment will drastically increase driver satisfaction. Two-way messaging allows for drivers to easily communicate with dispatchers without diverting their attention from the road.
By Leslie Garcia

Strong, clear communication is an important aspect of keeping employees happy. And fleet drivers who are unsatisfied with their dispatcher are over 50% more likely to leave their current job.

A recent study conducted by the Stay Metrics research team discovered that the turnover rate is 57 percent higher for drivers who felt dissatisfaction with their dispatcher.

The study, headed by Timothy Judge, a University of Notre Dame professor, looked at the responses of approximately 2,000 drivers that worked at 12 separate fleet companies.

The responses showed that the dispatchers who increased the likelihood of driver turnover were the ones marked by drivers as “dissatisfying.” And while the drivers who were dissatisfied tended to turnover more frequently, those who said they were “very happy” with their dispatchers were not any more likely to stay than drivers who were “neutral.”

So despite the fact that drivers were twice as likely to turnover if they were dealing with dispatchers that scored the highest in dissatisfaction, they also weren’t any more likely to stay at a company with better dispatchers than merely having average ones.

Stay Metrics will continue to accumulate data from satisfaction surveys and in order to use the figures to create a profile of the type of dispatcher that drivers are most satisfied with.

Once this is established, carriers would be able to examine their monthly dispatcher rankings from top to bottom, according to Kurt LaDow, vice president of operations for Stay Metrics.

This new system would take the data and provide each dispatcher a ranking. Dispatchers who are on the bottom of the list may not be appropriate for the position or require further training, while those with a higher ranking could be encouraged to share their methods and procedures with their peers to improve the overall quality of service for the carrier.

Driver/dispatch communication is simple with the right tools. Teletrac’s Fleet Director platform offers a variety of ways for drivers and the office to stay in touch, such as turn-by-turn voice navigation and two-way messaging.
Improving Safety

Approximately 70% of fleet managers are satisfied with their GPS tracking solution according to the latest Driscoll Report. A GPS tracking solution gives fleet managers the ability to track speeding, harsh braking, and other safety factors that enable fleet managers to provide immediate feedback to drivers in regards to their performance resulting in better driver behavior. Most fleet managers shy away from investing in a GPS tracking solution due to cost. However, many businesses report the solution more than pays for itself due to the decrease in accidents in addition to the reduction in traffic liability with insurance companies. Read more about how fleet companies have benefited from investing in a fleet management software.
By Leslie Garcia

Increasing safety and reducing accidents is the biggest motivation for fleet managers who have installed driver behavior management technology.

According to a recent survey completed by C.J. Driscoll & Associates, over half of the fleet managers who have installed driver behavior management systems said their primary reasoning was to alleviate safety concerns or as a means of reducing accidents.

A driver behavior management system gives fleet managers the ability to monitor driver performance in regard to speeding, acceleration, braking, and other factors that can impact on safety. These systems typically provide real-time audible or visual feedback to fleet drivers on their performance and even are capable to support driver coaching and training.

Driscoll, which has over 20 years of experience in specialized research including analysis of market status, trends and competitive environment, recently completed its study, which was conducted June through August 2013, based on a telephone survey of 508 fleet managers in a broad range of categories including service, trucking, utility, government fleets, and others.

While only a small portion of fleet companies use driver behavior technology, an additional 41 percent of respondents indicated a strong interest in installing these types of systems in their fleet vehicles.

For fleets that have employed the system, the survey found the biggest reasons for the change was:

- 53 percent said safety or reducing accidents as their primary motivation for acquiring the system
- 13 percent said reducing liability was their primary motivation
- 7 percent said meeting a requirement was the primary motivation

And for fleets that have invested in the technology, they have been very satisfied with their driver behavior management system and seen improvements in a wide range of areas.

The biggest principal benefits that fleet managers reported from using a driver behavior management system have been:

- 33 percent of participants said the reduced number of accidents was the principal benefit provided by the system
- 27 percent of fleet operators mentioned improved regulatory compliance as a principal benefit
- 17 percent of respondents mentioned determining liability as a key advantage
- 7 percent of the fleet operators consider reduced fuel consumption to be a principal benefit
Business Intelligence

With Business Intelligence, managers can create custom reports for key data points such as travel distance, idle time, service mileage and more to effectively track driver behavior. With these reports managers can gain further insight into driver behavior by viewing driver and vehicle patterns, including fuel use and idle time. Managers can use this data to pinpoint problem areas and effectively manage and improve their fleet performance.
Business Intelligence
Create Custom Reports With A Simple Drag-And-Drop Interface.

What Is The Business Intelligence Feature?
The Business Intelligence (BI) feature in Fleet Director is an advanced, user-controlled platform where fleet managers can build reports unique to their business demands. Users can analyze, sort, filter and manipulate fleet data, such as idle time and driver work hours, compiling the results in helpful reports. BI reports can be customized and tailored to suit the needs of fleets of all sizes—whether it’s 20 vans or 100 long-haul trucks.

The simple drag-and-drop interface allows users to select and display key measures—such as a vehicle’s total stops or travel distance, enabling them to cut down on unnecessary vehicle use, fuel waste, repair costs and more.

Advanced, Customized Fleet Data Reporting For Your Business Needs
With Business Intelligence, create custom reports within minutes.
Drag and sort data to create charts, graphs, columns and more. Users can arrange reports for a custom analysis on a variety of metrics, including idle time, time spent at landmarks, fuel usage, travel distance and many others. Filter and organize BI data by date range, vehicle type, location and business departments to quickly pinpoint fleet inefficiencies.

Simply right-click a data column to arrange the most important fleet information to fit your needs, such as the top 10 vehicles with the highest idle time and fuel usage.

Drag the required data into the work area in a matter of minutes. Arrange the data to create a comprehensive, easy-to-use fleet performance and activity report.
Powerful filters make data manipulation easy.
The Business Intelligence interface was designed to make data manipulation intuitive and fast. Common filtering techniques can be accessed with single-step actions, making it easy to analyze fleet data and find areas of inefficiency.

Convert reports into easy-to-read charts with a single click.
Instantly turn reports into readable, color-coded charts. Choose from an array of formats, add legends and manipulate raw data into actionable information; charts can be saved and reworked with a single click. Fleet efficiency and performance improvements, including safety and engine use, can be compared and plotted as trends for a selected time frame.

Easily convert reports into portable formats.
Reports can be exported to several forms including PDF, Excel or CSV. These formats can be shared or imported into other software applications to fit your business needs.

Stack filters for a comparable analysis of vehicle data.

Create useful charts to highlight relevant fleet data; users can save these visual reports and use them for proactive management planning.

Save reports & charts for sharing.
Customized reports are multi-purpose—they can be saved, reused and emailed to multiple recipients at anytime.

For more information, visit www.teletrac.com/fleet-director-software/software-features/business-intelligence or call 1-800-TELETRAC.
Time Carding Solution

Never again will you ask “Where are my vehicles?” or “What time was X delivery made?” The Time Carding Solution in Fleet Director provides companies with clear insight into driver behavior by tracking driver location data and job delivery times. Fleet managers can easily monitor how long drivers are taking to travel to jobs, manage payroll and pinpoint location.
What Is The Time Carding Solution?
The Time Carding Solution in Fleet Director enables managers to use GPS locations and vehicle data to track anything from delivery and arrival/departure times to customer invoicing, including the ability to compare actual delivery times versus pre-set schedules. Fleet Director’s advanced reporting helps report driver work hours—where they’ve been and for how long, helping managers optimize scheduling and improve productivity.

With additional options—such as real-time vehicle events, including statuses and locations—managers can eliminate the “Where are my vehicles?” question. Right-click on the map to get an instant locate for any vehicle or quickly send an hours of service reminder to a driver via pre-set (or “canned”) or free-text messages. Drivers can stay in touch, too, through instant messages that can inform when they are on a break or stuck at a customer site.

Increase The Number Of Jobs And Track Customer Visits With Useful Reports
Click on the Reports Tab to instantly generate a customized summary of vehicle activity—including driver hours—at any time.

Select From A Range Of Reports

**Daily Driver Summary Report:**
- Provides a detailed daily time card based on messages sent from the driver.
- Can be configured to show time spent at user-defined landmarks, such as a customer site.
- Provides a daily time card per driver, showing the duration of a working day, time spent at user-defined landmarks and lunch breaks.
- Event times are based on time-stamped inbound messages from a driver.
- Messages can include job reference numbers and other relevant detail.

**Driver Summary Report:**
- Provides a scorecard summary of driver productivity, including hours worked, jobs completed, job time, non-job time and other time card-related measures.
- Provides a summary detail of the number of customer jobs completed per driver, as well as the average time per job and non-job hours.
- Selecting a date range can show performance over time. (Note that the report is based on driver listing the same vehicle each day.)
Other Advanced Reports Include:

**Detailed Report**
- Get detailed location logs that show speed and addresses, including landmarks.
- Helps note additional event detail triggers that include ignition on, message received, speeding and exception events.
- Reports arrival times, including the length in time of each job, which helps during driver or customer disputes about job-site deliveries.
- Managers can use this report to show which vehicles are most efficient and schedule accordingly.

**Delivery Performance by Vehicle Report**
- Scheduled delivery times can be configured within Fleet Director for a measurable comparison against customer sites and actual arrival times.
- Includes summaries of scheduled, on-time and unscheduled deliveries.
- Easily track on-time deliveries; use the report for customer invoicing and possible billing disputes.
- Scheduled deliveries are grouped by landmark for easy review.

**Delivery Performance by Site Report**
- Provides a scorecard summary of driver productivity, including hours worked, jobs completed, job time, non-job time and other time card-related measures.
- Provides a summary detail of the number of customer jobs completed per driver, as well as the average time per job.
- Selecting a date range can show performance over time. (Note that the report is based on driver listing the same vehicle each day.)

For more information, visit [www.teletrac.com](http://www.teletrac.com) or call 1-800-TELETRAC.
Safety Analytics

The Safety Analytics feature enables fleet managers to pinpoint safety violations and inefficient driver behavior by tracking key metrics such as speeding, stop sign violations and more. With this feature fleet managers have the necessary information to increase their fleets’ safety, reduce risk, and enforce safe driving behavior. In addition managers can view the best and worst drivers in their fleet based on safety scores measured based on driver performance.
What Is The Safety Analytics Feature?

The Safety Analytics feature in Fleet Director empowers fleet managers to receive insight into vehicle safety based on key performance metrics and recorded events, such as speeding and harsh braking. The results, including a measurable safety score, are showcased on pre-set or customizable dashboards with data-filled charts and graphs that can be toggled and viewed simultaneously, at any time.

This advanced feature pinpoints safety violations and inefficiencies—such as worst safety rankings and more—for an entire fleet or a single vehicle. Managers can use this effective option to help monitor unsafe driving behavior and prevent vehicle abuse.

Proactively Monitor Fleet Safety and Driving Habits

Easily examine safety performance at any time.

With Safety Fleet Analysis, users can view, as well as create, a range of data-filled dashboards and scores. The helpful boards provide an analysis of vehicle safety using scorecarding metrics, such as speeding and stop sign violations. Simply click on a vehicle or sub-fleet—from the Side Menu or on the board—to view safety scores, rankings and miles analyzed on one or several dashboards.

Ability to replay safety events as they happened in real time.

The Safety Analytics Event Viewer instantly replays unsafe driving events, such as harsh braking, speeding, acceleration and stop sign violations, helping pinpoint driving patterns and vehicle abuse. This advanced Event Viewer helps analyze a vehicle’s travel points, while it measures the length of the occurrence and the G-force as the vehicle turned a corner too fast or ran a stop sign.

Users can view patterns of unsafe driving, such as a speeding violation, and replay them as they happened in real-time. The helpful gauge shows speed as the event occurred.

Fleet Director Dashboards help showcase safety scores through measured events, such as harsh braking and when a vehicle turns the corner too fast.
Analyze vehicle safety parameters.
With the Safety Analytics Trend report, users can review safety score averages for a sub-fleet or a single vehicle. The report helps break down event scoring based on safety metrics, such as speeding or stop sign violations, enabling users the ability to use the results for training or driver coaching.

This customizable Safety Analytics Trend report offers a comprehensive breakdown of safety scores for a single vehicle or a sub-fleet, allowing users to measure fleet safety over time. Toggle the date range for targeted vehicle data for your business.

For more information, visit www.teletrac.com/fleet-director-software/software-features/safety-analytics or call 1-800-TELETRAC.
Vehicle Overview

The Vehicle Overview feature in Fleet Director allows managers to gauge productivity levels such as speed detail, idle time, and inactivity. This overview provides fleet managers comprehensive data enabling them to effectively provide driver feedback and recommend training programs to improve driver behavior and reduce vehicle abuse. With this tool fleet managers can reduce fuel wastage and improve productivity all of which help the bottom line.
Vehicle Overview
Get Insight Into Fleet Locations, Idling Times And Speed Detail.

What Is The Vehicle Overview Feature?
The Vehicle Overview feature in Fleet Director gives an illustrated view of key performance data for each vehicle in a fleet, such as daily use information analyzed by miles, travel and idling time, speed detail and more. Easy-to-read graphs and charts showcase a vehicle’s engine activity by strategically organizing important fleet information on a useful dashboard.

With this feature, fleet managers get a virtual look into a vehicle’s performance statistics—including a detailed summary of its recent location and engine status; users can track when a vehicle is due for maintenance or repairs while noting driving behavior and productivity.

Instant Vehicle Performance Indicators At Your Reach
Access daily vehicle usage statistics for any vehicle, at any time.
View a graphical breakdown of a single vehicle’s day-to-day usage. The Utilization Overview pie graph represents a vehicle’s inactivity, traveling and idling time for the last 24 hours, enabling managers to quickly address vehicle abuse and prevent unnecessary repair costs.

Improve safety and fuel economy with the latest speed detail.
Speed data is profiled on a easy-to-use bar graph that shows a vehicle’s time spent in a specified MPH interval. Managers can easily track inefficiency and unsafe speeding patterns for each vehicle.

For more information, visit www.teletrac.com/fleet-director-software/software-features/vehicle-overview or call 1-800-TELETRAC.
Fuel Card

With Teletrac’s Premium Fleet Mastercard, also known as FleetCard, fleet managers can monitor fuel purchasing without the hassle of traditional paperwork. With fuel costs a significant portion of a company’s budget, tracking driver behavior is a vital part of reducing fuel wastage. By comparing fuel consumption between drivers, managers can easily spot those who are careless behind the wheel versus those who practice safe and efficient driving behavior.
What Is The Teletrac Universal Premium Fleet MasterCard?

The Teletrac Universal Premium Fleet MasterCard (or FleetCard) empowers fleet owners to monitor their fleet’s fuel purchases and use, helping them prevent theft and excess fuel waste. FleetCard data seamlessly integrates within the Fleet Director Platform, allowing users to pinpoint the location and time of each FleetCard transaction, including the ability to view the fuel amount purchased.

Drivers receive a card they can use to fuel up anywhere MasterCard is accepted, so they don’t spend time searching for a specific fuel brand. Managers receive a complete fuel management solution that simplifies administrative tasks and reduces unauthorized purchases.

FleetCard Member Benefits:

- Reduce fuel waste.
- Measure vehicle efficiency with actual MPG calculations.
- Access to more than 160,000 fuel locations.
- Protecting businesses from theft and fraud.
- Gain additional savings at fueling locations across the nation.

Teletrac’s FleetCard Reporting Solution

With FleetCard’s reporting solution, fleet managers can view detailed reports and help regulate their fleet’s fuel consumption while eliminating unauthorized card abuse. FleetCard reports include:

Fuel Purchase by Vehicle Report

- Receive a detailed overview of all fuel transactions from your vehicles.
- Allows better management of fleet fuel consumption through budget monitoring and fuel usage comparisons between vehicles.

Fuel Purchase Mismatch Report

- Uncover and prevent fuel card abuse by identifying scenarios where abuse occurred at the gas pump.
- Users can view all incidences of fuel card abuse, such as a card being used without the fleet vehicle being present at the gas pump.
Savings:
- Earn an additional 3 cents off each gallon at more than 160,000 fuel locations.
- Earn up to 3 cents off per gallon in volume rebates. Ensure drivers can only make business purchases by restricting cards to fuel or fuel and maintenance locations only.

Card Controls:
- Set fueling transaction controls for the type of vehicles in your fleet.
- Prevent unwanted spending, such as convenience store purchases.
- Establish controls to restrict what, where and when drivers can purchase.
- Create custom spend limits for each card.

The FleetCard enables businesses to save on fuel costs. Receive rebates based on gallons purchased at participating gas stations.

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For more information, visit www.teletrac.com or call 1-800-TELETRAC.
HOS Solution

Teletrac’s HOS Solution in Fleet Director’s Enterprise Plus Edition enables fleet managers to monitor driver behavior by curbing driver fatigue. As the FMCSA continues to regulate the fleet operating industry it is important to ensure compliance without risking your drivers or business. Fleet Director’s HOS Solution will allow fleet managers to track driver’s hours of service and increase safety by limiting audit risks and logging errors that may result in unnecessary costs.
What Is The Hours of Service Solution?

Hours of Service (HOS) is a series of FMCSA-issued regulations that administer the work hours of drivers operating a commercial motor vehicle for interstate commerce. Fleet Director’s HOS software solution fulfills the government regulation by allowing drivers to electronically enter, record, complete and store all required information needed for logbooks—all from the driver’s in-cab display.*

Status data, such as a driver’s name and an event type, is submitted to Teletrac’s cloud-based storage system, allowing managers to access the system and view fleet information in real time. HOS reporting within Fleet Director is fully compliant with all DOT and FMCSA regulations, which helps reduce unnecessary costs, including audit risks and driving errors.

An Advanced, Easy And Integrated HOS Solution For Your Business

Fleet Manager Benefits:

- Managers can easily plan jobs and increase fleet efficiency by viewing up-to-date driver statuses and vehicle data.
- Fleet Director’s HOS software solution provides up to six months of driving data. Managers can access up to seven days of HOS driver logs via the HOS Tab in Fleet Director.

Driver Benefits:

- Drivers can fully automate the entry and storage of all required information needed for driver logbooks.
- Time-consuming and error-prone manual logbook entries and audits are easily eliminated and replaced by paperless forms.
- Teletrac’s Samsung Galaxy Tab 3 helps simplify driver workloads and facilitate rapid data entry. HOS data is easily recorded and transmitted via the HOS App, a built-in app-centric feature supported by Teletrac Drive—an app suite for Android. The information is archived, enabling drivers to reference the data when necessary.**
- All relevant HOS information—such as driver identification and current statuses—are sent to the user’s computer for storage and retrieval via a wireless network. The stored data is also transferable to drivers as needed.

*Available on Enterprise Plus accounts only.

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